A YEAR OF EXCEPTIONAL SUSTAINABILITY

MADE POSSIBLE BY YOU... OUR SUPPORTERS!

YWCA NORTHEASTERN MASSACHUSETTS
ANNUAL REPORT 2021
Executive Director Message

Without a doubt, the YWCA is a very fortunate organization. Last year, a year never seen before in our lifetime was a tough one, however we were incredibly fortunate because of our partners in the community. Eighteen months later, we are thriving with creativity, sustainability and success. Throughout it all, we were able to renew, renovate and reap the rewards of what could have been a dismal situation. I credit all of you and this year, I dedicate this Annual Report to all of you. You are the hero of our story, your support matters and the impact remains great.

The YWCA appreciates you all for partnering with us as we work on all fronts to empower women, eliminate racism and promote peace, justice, dignity and freedom for all.

From the bottom of my heart, I say thank you.

Susan Staples
Executive Director
The Impact
Before and After Photos of Boy’s Locker Room was just one of the many renovations to the YW because of our generous donors!

The Generosity
Borislow Insurance donated backpacks, STEM donated clothes and personal products for our Domestic Violence Pro-gram, Dr. Martha Forero, DDS donated electric toothbrushes for our pre-schoolers and the Haverhill Women’s Golf League donated money raised for our Domestic Violence Program!
Success Comes in Little Packages

Our children are equipped with the learning tools necessary to be successful. From swim lessons, to lifeskills, to academics, our kids are set-up for success!
Financial Information

STATEMENT OF ACTIVITIES

REVENUE

<table>
<thead>
<tr>
<th>Item</th>
<th>FY 2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Income</td>
<td>$7,987,780</td>
</tr>
<tr>
<td>Grants</td>
<td>457,103</td>
</tr>
<tr>
<td>Gifts and Contributions</td>
<td>567,209</td>
</tr>
<tr>
<td>United Way of Mass. Bay &amp; MV</td>
<td>29,068</td>
</tr>
<tr>
<td>Investment Return</td>
<td>12,309</td>
</tr>
<tr>
<td>Other Revenue</td>
<td>92,015</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td><strong>9,145,484</strong></td>
</tr>
</tbody>
</table>

EXPENSES

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Counseling services</td>
<td>2,672,248</td>
</tr>
<tr>
<td>Children’s Center</td>
<td>3,111,737</td>
</tr>
<tr>
<td>Girls Club</td>
<td>105,742</td>
</tr>
<tr>
<td>Health Promotions</td>
<td>357,469</td>
</tr>
<tr>
<td>Residency</td>
<td>1,069,985</td>
</tr>
<tr>
<td>Community Learning</td>
<td>-</td>
</tr>
<tr>
<td>Fina house</td>
<td>388,155</td>
</tr>
<tr>
<td><strong>Total Program Services</strong></td>
<td><strong>7,705,336</strong></td>
</tr>
<tr>
<td>General and Administrative</td>
<td>829,644</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>8,534,980</strong></td>
</tr>
</tbody>
</table>

Change in Net Assets: 610,504

STATEMENT OF FINANCIAL POSITION

ASSETS:

<table>
<thead>
<tr>
<th>Item</th>
<th>FY 2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash</td>
<td>$2,599,340</td>
</tr>
<tr>
<td>Receivables</td>
<td>754,376</td>
</tr>
<tr>
<td>Prepaid Expenses</td>
<td>109,158</td>
</tr>
<tr>
<td>Investments</td>
<td>13,791</td>
</tr>
<tr>
<td>Net Property &amp; Equipment</td>
<td>7,148,396</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>10,625,061</strong></td>
</tr>
</tbody>
</table>

LIABILITIES & NET ASSETS:

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable &amp; Accrued Expenses</td>
<td>746,362</td>
</tr>
<tr>
<td>Notes Payable</td>
<td>5,402,990</td>
</tr>
<tr>
<td>Deferred Revenue</td>
<td>346,677</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td><strong>6,496,029</strong></td>
</tr>
<tr>
<td><strong>NET ASSETS</strong></td>
<td><strong>4,129,032</strong></td>
</tr>
<tr>
<td>Total Net Assets &amp; Liabilities</td>
<td><strong>10,625,061</strong></td>
</tr>
</tbody>
</table>
Thank You to Our Donors

Our work is made possible through the generosity of corporations, foundations and individuals; thank you!

ORGANIZATIONS

Align Credit Union
All Brands New England
Andover Classic Wines
Borislow Insurance
Boston Foundation
Care Dimensions
Career Resources/Fidelity House
Catherine McCarthy Memorial Trust Fund
Century Bank
Century Elevator
City of Haverhill
City of Lawrence
Commonwealth of Massachusetts
Demoulas Foundation
Dempsey, Lucey & Associates
Domino’s
Eastern Bank
Elder Services
Enterprise Bank
Essex County Community Foundation
EZ Test Pool
Foundation
Franklin Square House
George C. Wadleigh Foundation
Greater Lawrence Family Health Center
Greater Lawrence Summer Fund
Griffin White Foundation
Groundwork Lawrence
Haverhill Bank
Haverhill Community Violence Coalition
Haverhill Rotary Club
Haverhill Women's Golf League
Highland Street
Hiram Francis Mill Trust
Home Health Foundation
Jeanne D'Arc Credit Union
Lawrence Community Works
Luke Jackson Corporation
Luke Noble Financial
Merrimack Valley Chamber of Commerce
Miguelin Contracting
Monx Design House
Morris, Rossi & Hayes
Mortgage Network
Moseley Foundation
NESC Credit Union
North Essex Community College
North Shore Magazine
Peach Box
Pentucket Bank
Pfizer
Reading Cooperative Bank
Salem 5
Say Yes Institute
Sonesta Hotels
Stevens Foundation
The Furniture Trust
The Jordan Family Charitable +A1:D56Fund
The Savings Bank
Torromeo Industries
Touchstone Closing
Tufts Dental School
Unifirst
US Mechanical
Walsh & Co.
West Parish Church of Andover
Youth Development Organization

Our Mission:

*We are dedicated to eliminating racism, empowering women and promoting peace, justice, freedom and dignity for all people.*
INDIVIDUALS
Alex Karp
Alexxa Robinson
Alvania Lopez
Ame Matuza
Andreina Viera
Anne Hemmer
Anne Malone
Anthony DeVito
Barbara Jane Anderson
Beth Poulo
Carolyn Amstutz
Catherine McSweeney
Celine Stokes
Christian Robinson
Cynthia Cross
Cynthia Alekel Mohr
Cynthia Barakatt
Deb Perry
Denise Molina Capers
Diana Seifert
Dianne Sforza
Donna Coppola
Eliza Campbell
Elsy Naveo
Emily Gonzalez
Emma Campbell
Eric Cox
Eunice Zeigler
Florence Paradis
Gail Delany Woolford
Gail Nelson
Gina Marcotti
Harold Bauman
Heather Frankman
Isely Naveo
Jacqueline Doane
James Doherty
Jeannette Belben
Jennifer Brouillette
Jessica Andors
Jessica Finocchiaro
Jessica Leal
Jesus Suriel
Julia Silverio
Jill Creedy
Joanna Varriano
John and Maria Bartlett
John and Wilma Breiland
Joyce and Willard Robinson
Joyce Bergeron
Juana Naveo
Julie Gerraughty
Julissa Jerez
Kaleigh Mangiarelli
Kara Otto
Karen Gomes
Katherine Castro Eardley
Kathi Duble
Kathy Sherman
Lars Olson
Laura Wante
Lee Woodbury
Linda Pardus-Goodman
Lois McGuinness
Lou and Amanda Shiple
Louise McMillan
Louise Borke
Luis Martinez
Luisa Polanco
Lynette Elam
Lynne Bulens
Lysanne LaPierre
Maida Leo
Margaret Crockett
Marguerite Reeve
Maria Bartlett
Maria Weatherby
Marlene Hoyt
Marilyn and Gil Campbell
Marlene Hoyt
Martha and Douglas Breunig
Mary O’Brien
Maureen O’Brien
Nadine LeBranti
Pamela Sintros
Patricia O’Brien
Patty Wilson
Pavel Payano
Pilar Darragh
Rebecca Hall
Renee McGuire
Robert Rubin
Robin O’Neill
Robin Youngman
Rosetta McDonald
Ruth Bitchell
Sadie Camilo
Sandra O’Dea
Shannon Zappala
Sharron McCarthy
Sheila Doherty
Sudathip Raxajak
Sue Campbell
Sue Regan
Susan Casey and Peter Calkins
Susan Corneliussen and Jeffrey Geller
Susan Dillman
Susan Drake
Susan Staples
Susan Tucker
Tracy Harris and Glenn Newsome
Vanessa Wells
From seven site locations the YWCA serves more than 15,000 people annually in Essex County and Southern New Hampshire.

These services are made possible through the generous contributions of many corporations, foundations, individuals & volunteers.

Our locations:

If you have questions about any of our programs or services, please contact us through our main website at www.ywcanema.org or by phone at 978.687.0331.

Search YWCA Northeastern MA!